

NOTICE OF SOLE SOURCE PROCUREMENT

Date: December 22, 2008

Vendor/Contractor: **Hewlett-Packard Company**

Contract Amount: \$73,483.43

Description of Services: Mission critical server support

Sole Source Determination: HP is the only authorized support for mission critical servers.

Date of Award: TBD




VIRGINIA BEACH CITY PUBLIC SCHOOLS

A H E A D O F T H E C U R V E

MEMORANDUM

TO: J. Kevin Beardsley, Director of Purchasing
Office of Purchasing Services

FROM: Michael A. Nicolaidis, Director, Information Technology 
Department of Technology

SUBJECT: **Sole Source Purchase- Hewlett-Packard Company Support Services**

DATE: December 22, 2008

We recommend hiring Hewlett Packard Company Support Services for service and support of the mission critical HP Enterprise Hardware for Virginia Beach City Public Schools WISE System and Pinnacle Gradebook in the amount of \$73,483.43.

This is a renewal for the WISE System Enterprise support and in addition we are including the Pinnacle Gradebook System this year as its warranty expired. Hewlett Packard, who is the manufacturer of these servers, is the only company that can provide support and maintenance services for these servers, as HP does not delegate mission critical systems support to their resellers. Mission critical services include server services, storage services, SAN services, proactive server extensions, proactive storage extensions, and customer support team standard hours.

We want to thank you for your time and consideration of this matter. If you need additional information, please contact Michael Nicolaidis.

DEC22:08 PM 2:57 VBPS

*Approved for Sole Source.
J. Kevin Beardsley
12/22/08*