

## NOTICE OF SOLE SOURCE PROCUREMENT

Date:	5/19/2009
Vendor/Contractor:	ETA/Cuisenaire
Contract Amount:	\$201,600.00
Description of Services:	Supplements for math and literature curriculum.
Sole Source Determination:	Customized math and literature kits developed but publisher to support instructional program.
Date of Award:	TBD

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**VIRGINIA BEACH CITY PUBLIC SCHOOLS**  
A H E A D O F T H E C U R V E

*Department of Curriculum and Instruction  
Office of Elementary Instructional Services*

**MEMORANDUM**

TO: J. Kevin Beardsley, Director  
Office of Purchasing Services

FROM: Christine W. Caskey, Assistant Superintendent  
Department of Curriculum and Instruction

Marie Balen, Director  
Judith N. Fisher, Coordinator  
Office of Elementary Instructional Services

**SUBJECT: SOLE SOURCE REQUEST**

DATE: May 15, 2009

**NAME OF COMPANY: ETA/Cuisenaire®**

**REQUISITION #: INST-09-0101661**

**TOTAL DOLLAR AMOUNT: \$201,600.00**

**JUSTIFICATION FOR SOLE SOURCE:**

This is to certify that ETA/Cuisenaire®, is the sole distributor in the United States for Virginia Beach City Public Schools Math and Literature Custom Kit. This kit includes sole source products manufactured and distributed exclusively by ETA/Cuisenaire®.

The Math and Literature Custom Kit has been selected for use in Virginia Beach City Public Schools (VBCPS) as a supplement to the *Everyday Mathematics* program because of its superb quality, its alignment with the *Everyday Mathematics* curriculum, and its support for the VBCPS objectives. The materials will encourage integration of mathematics and language arts and support Strategic Plan objective #1.

/cm

APPROVED: \_\_\_\_\_

*J. Kevin Beardsley*

DATE: \_\_\_\_\_

*5/19/09*



May 14, 2009

Ms. Judy Fischer  
Virginia Beach City Public Schools  
P.O. Box 6038  
Virginia Beach, VA 23456

Dear Ms. Fisher

The following item is a custom kit built and labeled exclusively for Virginia Beach City Public Schools. This custom kit consists of the following Sole Source products manufactured and distributed exclusively by ETA/Cuisenaire®: R9P-281416, R9P-282206, and R9P-282216.

**QT76052 Virginia Beach City Public School Math and Literature Custom Kit**

If you have any questions or require additional information, please call me at 800-445-5985, ext. 5184.

Sincerely,

Elizabeth Irish  
Manager, National Sales Operations  
birish@etacuisenaire.com

cc: Chad Martin, Eastern Regional Vice President



Send Correspondence To  
 500 Greenview Court  
 Vernon Hills, IL 60061-1862

**PRICE QUOTATION**

QUOTATION NO: 8605  
 QUOTATION DATE: 5/13/09  
 CUSTOMER NO: 11507

SUBMITTED BY: Carolyn Vanco  
 PURCHASE ORDER: QUOTE- MATH & LIT LIBRA

BILLED TO: VIRGINIA BEACH CITY PUBLIC SCH  
 PO BOX 6038  
 VIRGINIA BEACH, VA 23456

SHIPPED TO: VIRGINIA BEACH CITY PUBLIC SCH  
 JUDY FISHER  
 PO BOX 6038  
 VIRGINIA BEACH, VA 23456

LINE NO	QTY ORDERED	ITEM NUMBER/DESCRIPTION	UOM	UNIT PRICE	EXTENDED AMT
1	168	QT76052 MATH N LIT CLASS LIB, SET/183	EA	1200.0000	201600.0000
* FREE SHIPPING TO ONE LOCATION. PLEASE REFER TO * QUOTE #8605 TO INSURE PRICING. * THIS QUOTE EXPIRES: 8/13/09. * THIS QUOTE IS BASED ON 2009 CATALOG PRICES * EFFECTIVE 1/1/09.					
TERMS: Net 30				SUBTOTAL	201600.00
FOB: Origin				TAX	
<i>Subject to approval by Credit Dept.</i>				SPECIAL CHARGE	
				Freight**	
					201600.00 TOTAL

Please visit our NEW Interactive e-Catalogs at [www.eta-cuisenaire.com/catalogs](http://www.eta-cuisenaire.com/catalogs)!