

NOTICE OF SOLE SOURCE PROCUREMENT

Date: Monday, May 19, 2008

Vendor/Contractor: **Tech4Learning Software**

Contract Amount: \$97,630.00

Description of Services:

Sole Source Determination: Instructional software purchased from the publisher.

Date of Award: TBD

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VIRGINIA BEACH CITY PUBLIC SCHOOLS

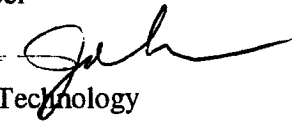
A H E A D O F T H E C U R V E

DEPARTMENT OF TECHNOLOGY

MEMORANDUM

TO: J. Kevin Beardsley
Director of Purchasing

FROM: Ramesh K. Kapoor 
Chief Information Officer

William L. Johnsen 
Director, Instructional Technology

SUBJECT: Sole Source Purchases – Volume Licenses, Tech4Learning Software

DATE: May 15, 2008

Volume licenses of Tech4Learning software are only available directly from the publisher, Tech4Learning. This purchase to bring currently used instructional software, WeBlender and Pixie, up to the current version of each.



May 13, 2008

Joan Schlegelmilch
Instructional Technology
Virginia Beach City Public Schools
2512 George Mason Drive
Virginia Beach, VA 23456

RE: Sole Source

Joan,

This letter is to verify that Tech4Learning, Inc. is the developer and copyright holder of Pixie 2 and WebBlender 2. Tech4Learning, Inc. is the sole source for volume licensing for Pixie 2 and WebBlender 2. No other reseller can offer or supply volume license or maintenance pricing for this product.

If you have any questions about the above information please feel free to contact David Wagner, CEO, Tech4Learning, Inc. via email at david@tech4learning.com or by phone at 877-834-5453.

Sincerely,

David Wagner
CEO
Tech4Learning, Inc.

Tech4Learning

10981 San Diego Mission Road, suite 120, San Diego, CA. 92108 | 619.563.5348 | 877.834.5453 | 619.283.8176 | tech4learning.com

**Tech4Learning Quote**

Quote Date: 3/17/2008
 Quote Number: T4LQ30802
 Prepared By: Scott Loomis

Prepared For:

Joan Schlegelmilch
 VIRGINIA BEACH CITY PUBLIC SCH
 2512 George Mason Drive
 Virginia Beach , VA 23456

Expiration: Tech4Learning will hold this pricing firm through 6/17/2008.

Price represents a 50% discount off of SRP. 150 Installation CDs for each program have been included for distribution to schools as part of the At-Home Work Agreement.

Qty	Description	Unit Price	Item Total
9771	WebBlender 2 License - Upgrade	5	\$48,855.00
9771	WebBlender 12-Month Maintenance	0	\$0.00
150	WebBlender 2 Single	0	\$0.00
9755	Pixie 2 License - Upgrade	5	\$48,775.00
9755	Pixie 12-Month Maintenance	0	\$0.00
150	Pixie 2 Single	0	\$0.00
Sub Total			\$97,630.00
If applicable, CA Tax (%)			0
Estimated Shipping & Handling			\$97,630.00
Quote Total			

Sole Source: Tech4Learning is the developer and copyright holder of the products listed in this proposal and is the sole source for volume licensing of these products.

Shipping Charges: Actual shipping costs will be applied to order at time of shipment.

Payment Terms: Net 30 days from the date on the invoice.

Tech4Learning

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