

NOTICE OF SOLE SOURCE PROCUREMENT

Date: November 30, 2007

Vendor/Contractor: Suntex International, Inc.

Contract Amount: \$106,623.66

Description of Services: Online Student Classroom Kits – One-Year Subscription

Sole Source Determination: Copyrighted materials purchased directly from the publisher.

Date of Award: TBD

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VIRGINIA BEACH CITY PUBLIC SCHOOLS

A H E A D O F T H E C U R V E

Department of Curriculum and Instruction

MEMORANDUM

TO: Kevin Beardsley, Director
Office of Purchasing Service

FROM: N. Kathleen Dempsey, Coordinator, Secondary Mathematics *ND*

SUBJECT: SOLE SOURCE REQUEST

DATE: November 30, 2007

NAME OF COMPANY: Suntex International Inc.

REQUISITION #: INST-8-0074774

TOTAL DOLLAR AMOUNT: \$106,623.66

JUSTIFICATION FOR SOLE SOURCE:

Suntex International, Inc. is the sole provider for First in Math, an online program for mathematics. There is no other vendor who provides this service.

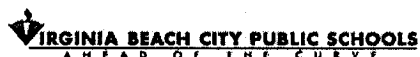
Approved: J. Ken Beardsley 11/30/07

RECEIVED

NOV 30 2007

VIRGINIA BEACH CITY PUBLIC SCHOOLS
PURCHASING

REQUISITION



Justification: REVERSION FUNDS/SEC. MATH

Required Date:	Fiscal Yr:	Requisition No.
Requested Date: 10/18/2007	08	INST-8-0074774
Phone: (757) 263 - 1175		
Vendor: SUNTEX INTERNATIONAL INC		

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OFFICE OF BUSINESS SERVICES
P.O. BOX 6038
VIRGINIA BEACH, VA 23456

Requesting Department	Requestor	Phone #	Requisition Type		
INST - INSTRUCTION AND CURRICULUM	JANET KEHLENBECK	(757) 263 - 1070	ST - STANDARD		
Item	Class-Item and Description	Quantity	Unit	Unit Price	Total
1	ITEM #60001 - FIRST IN MATH ONLINE STUDENT CLASSROOM KIT (ONE-YEAR SUBSCRIPTION)	16,082.00	EA	\$6.50	\$104,533.00
3	1,440 USER IDS (40 CLASSROOMS) AT NO CHARGE AS PER SALES REP./VENDOR.	1,440.00	EA	\$0.00	\$0.00
4	2% SHIPPING AND HANDLING NOTE TO VENDOR: PLEASE SEE ATTACHED DISTRIBUTION LIST AND LABELS.	1.00	EA	\$2,090.66	\$2,090.66
Discount:					\$(0.00)
TOTAL:					\$106,623.66

Request submitted by: <u><i>J. Kathleen Denney</i></u> <div style="text-align: center;">Name Title</div>	We the undersigned, by approving this requisition, hereby certifies that, to the best of his/her knowledge, the requisition fully complies with all provisions of the State and Local Government Conflict of Interest Act (Code of Virginia, 2.2-3108 et seq.)
Request approved by: _____ <div style="text-align: center;">Name Title</div>	
Purchase authorized by: _____ <div style="text-align: center;">(For School Board use Only)</div>	Purchase action taken by: _____ <div style="text-align: center;">OBS/Purchasing Division</div>



First in MATH[®]

2007 Multiple Schools Subscription Order Form

BILL to Kathleen Dempsey
 School District Virginia Beach City Public Schools
 School Name Curriculum & Instruction
 Address 2512 George Mason Dr.
 City Virginia Beach
 County _____
 State VA ZIP 23456
 Phone 757-263-1044 Fax 757-263-1424

SHIP to (See distribution list)
 School District _____
 School Name _____
 Address _____
 City _____
 County _____
 State _____ ZIP _____
 Phone _____ Fax _____

PAYMENT INFORMATION

P.O. No. _____ **OR** Visa / MasterCard ONLY
 (Copy of P.O. must be attached)
 Name on card _____
 Card _____ / _____ / _____ / _____ Exp. _____ / _____
 Signature _____

ORDER DATE _____ / _____ / _____
 Principal Kathleen Dempsey
 Email (required) N.Kathleen.Dempsey@vbschools.com

IF YOU ARE ORDERING FOR MULTIPLE SCHOOLS, YOU MUST ALSO FILL OUT THE REVERSE SIDE.

FIRST IN MATH [®] ONLINE STUDENT SUBSCRIPTION			
Description	Cost per student*	# of User IDs	Total
Single student one-school-year subscription to the First In Math [®] Online Program. Season begins 8/1 and ends 6/30 of school year.	\$8.00*		
Shipping and Handling charges: 2% of total order or \$5 minimum			

***Volume discounts as follows:**

1 - 249 students = \$8.00 each	2,500 - 4,999 students = \$7.00 each
250 - 499 students = \$7.75 each	5,000 - 9,999 students = \$6.75 each
500 - 999 students = \$7.50 each	10,000 - 24,999 students = \$6.50 each
1,000 - 2,499 students = \$7.25 each	25,000 - 49,999 students = \$6.25 each
	50,000 and up students = \$6.00 each

Order Total: \$ 487*
 If paying by check, make payable to:
Suntex International Inc.
Minimum Order: \$200

NOTE: Give one classroom kit to each participating classroom. Although one kit can accommodate up to 36 students, the site will permit your school to activate only the total number of student subscriptions purchased.

TOTAL NUMBER OF PARTICIPATING CLASSROOMS: 487*

Each participating classroom will receive one Classroom Kit (Item# 60001) containing: 1 Team Leader Master Sheet (with 1 Team Leader User ID and 36 Potential Student User IDs on pre-printed adhesive labels); 36 Membership cards; 30 Silver and 30 Gold Award Certificates and complete instructions.

* Only Teams with 15 or more active players will appear in all RANKINGS categories.

Suntex International Inc. • 3311 Fox Hill Rd., Easton, PA 18045 • Phone: (610) 253-5255 • Fax: (610) 258-2180
 Email: sales@firstinmath.com • www.firstinmath.com • www.24game.com

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Distribution List
Game of 24 –First in Math

High Schools	Address	Principal	# of Students	# of Classrooms
Bayside HS	4960 Haygood Rd. 23455	Ms. Kay Thomas	144	4
Cox HS	2425 Shorehaven Dr. 23454	Dr. Brian Matney	108	3
First Colonial HS	1272 Mill Dam Rd. 23454	Mr. Dale Holt	144	4
Green Run HS	1700 Dahlia Drive 23453	Mr. George Parker	144	4
Kellam HS	2323 Holland Rd. 23453	Mr. Bruce Biehl	144	4
Kempsville HS	5194 Chief Trail 23464	Mrs. Shea Paisley	108	3
Landstown HS	2001 Concert Dr. 23456	Mr. Brian Baxter	108	3
Ocean Lakes HS	885 Schumann Dr. 23454	Mrs. Cheryl Askew	108	3
Open Campus	273 N. Witchduck Rd. 23462	Mr. Joshua Darden	36	1
Princess Anne HS	4400 Virginia Beach Blvd. 23462	Mrs. Patricia Griffin	108	3
Salem HS	1993 SunDevil Dr. 23464	Dr. Donald Robertson	108	3
Tallwood HS	1668 Kempsville Rd. 23464	Mrs. Jobynia Caldwell	144	4
Virginia Beach Central Academy	273 N. Witchduck Rd. 23462	Mr. Michael Bolton	72	2
Middle Schools				
Bayside MS	965 Newtown Road. 23462	Dr. Barbara Cooper	1044	29
Brandon MS	1700 Pope St. 23464	Dr. Catherine Rogers	1260	35
CEL	233 N. Witchduck Rd. 23462	Mr. John Parkman	144	4
Corporate Landing MS	1597 Corporate Landing Pkwy 23454	Ms. Lauralee Grim	1440	40
Great Neck MS	1848 N. Great Neck Rd. 23454	Dr. John Smith	972	27
Independence MS	1370 Dunstan Lane 23455	Ms. Cheryl Woodhouse	1332	37
Kemps Landing Magnet	4722 Jericho Rd. 23462	Mrs. Randi Riesbeck	288	8
Kempsville MS	860 Churchill Dr. 23464	Dr. James Smith	972	27
Landstown MS	2204 Recreation Dr. 23456	Ms. Peggy Peebles	1512	42
Larkspur MS	4696 Princess Anne Rd. 23462	Dr. Dianne Cunningham	1584	44
Lynnhaven MS	1250 Bayne Dr. 23454	Dr. Michael Kelly	1188	33
Plaza MS	3080 S. Lynnhaven Rd. 23452	Ms. Andrea Warren	1080	30
Princess Anne MS	2509 Seaboard Rd. 23456	Mr. James Pohl	1404	39
Salem MS	2380 Lynnhaven Pkwy. 23464	Dr. Eugene Soltner	1116	31
Virginia Beach MS	600 25 th St. 23451	Mrs. Rita Simpson	720	20
TOTAL			17,532	487