

NOTICE OF SOLE SOURCE PROCUREMENT

Date: January 24, 2008

Vendor/Contractor: Herff Jones/Nystrom

Contract Amount: \$89,966.00

Description of Services: Maps for middle schools

Sole Source Determination: Attached justification from the Office of Curriculum outlines the need for product consistency throughout the school system, and also how Nystrom's products are closely aligned to the curricular objectives of Virginia Beach Public Schools.

JAN 24 2:09 PM '08
Date of Award: January 24, 2008

Approved J. Kevin Blasky 1/24/08



VIRGINIA BEACH CITY PUBLIC SCHOOLS

A H E A D O F T H E C U R V E

Department of Curriculum and Instruction

Office of Instructional Services

TO: Amy Upson, Procurement Specialist
Office of Business Services

FROM: Georgeanne Hribar, Secondary Social Studies Coordinator *GH*
Office of Secondary Instructional Services

SUBJECT: NYSTROM MAP AND GLOBE ORDERS

DATE: October 15, 2007

The decision to continue to use Nystrom maps and globes in Virginia Beach City Public Schools is based upon the following factors:

- Comparison with the materials available through other suppliers consistently provides evidence of Nystrom's close product alignment with the curricular objectives of Virginia Beach City Public Schools and the Standards of Learning in K-12 Social Studies.
- The Nystrom products offer a wide range of materials and enable us to select the appropriate items for our K-12 program.
- Using the same company provides consistency as students move from one level to the next.
- Nystrom's excellent customer services include regular map inventories and repairs.
- Nystrom's current local representative does not charge the school division for shipping charges.

/dss

pc: Rodney J. Burnsworth, Director
Office of Secondary Instructional Services