

NOTICE OF SOLE SOURCE PROCUREMENT

Date: September 18, 2006

Vendor/Contractor: WHRO-TV

Contract Amount: \$56,710.00

Description of Services: On-line curriculum for at-risk students.

Sole Source Determination: Copyrighted materials distributed through WHRO.

Date of Award: TBD



VIRGINIA BEACH CITY PUBLIC SCHOOLS

A H E A D O F T H E C U R V E

*Department of Curriculum and Instruction
Office of Secondary Instructional Services*

MEMORANDUM

TO: J. Kevin Beardsley, Director
Office of Purchasing Services

FROM: Sharon L. Gray, Alternative Education Coordinator
Office of Secondary Instructional Services

SUBJECT: SOLE SOURCE JUSTIFICATION – NOVANET

DATE: September 15, 2006

NAME OF COMPANY: WHRO-TV

REQUISITION #: INST-7-0060994

TOTAL DOLLAR AMOUNT: \$56,710

JUSTIFICATION FOR SOLE SOURCE:

This letter is to certify that NovaNET is a licensed product protected by trade secret and/or copyright law and is proprietary to NCS and/or its licensor(s). This comprehensive, online, standards-based curriculum meets the needs of students at-risk of dropping out through its unique use of technology to provide individualized, computer-based instruction. Online delivery of courses for credit is essential in meeting the specific needs of high school students (Virginia Beach Central Academy and Open Campus) wishing to complete required courses in a flexible, accelerated, alternative setting, offering them the opportunity to remain on track to graduate with their peers.

In addition to a comprehensive range of high school curricula, the NovaNET system also offers GED preparation and school-to-work curricula that will directly support Individual Student Alternative Education Plan (ISAEP) students in successful completion of the mandatory career and technical skills component of ISAEP.

The delivery of NovaNET is coordinated through WHRO. The fee for this asynchronous online curriculum is based on the number of connections activated regionally. The annual price per port has dropped from \$1,170 to \$1,070 for the term of these subscriptions. The VBCPS 2006-2007 school year implementation proposal includes the renewal of 43 NovaNET subscriptions for alternative education and 10 for homebound services.

APPROVED: _____

J. Kevin Beardsley

DATE: _____

9/18/06