

NOTICE OF SOLE SOURCE PROCUREMENT

Date: Monday, March 06, 2006

Vendor/Contractor: Mid-Atlantic School Equipment

Contract Amount: \$ 689,500.00

Description of Services: Supply and install 35 Fleetwood Language Labs.

Sole Source Determination: The school division has standardized on Fleetwood Language Labs and Mid-Atlantic is the sole geographical distributor.

Date of Award: Monday, March 06, 2006



VIRGINIA BEACH CITY PUBLIC SCHOOLS

A H E A D O F T H E C U R V E

Department of Curriculum and Instruction

MEMORANDUM

TO: J. Kevin Beardsley, Director
Office of Purchasing Services

FROM: Lorna S. Roberson, Director
Office of Secondary Instructional Services

Maria F. Still, Coordinator
Office of Secondary Instructional Services

SUBJECT: SOLE SOURCE REQUEST

DATE: March 3, 2006

NAME OF COMPANY: Mid-Atlantic School Equipment

REQUISITION #: INST-6-0052854

TOTAL DOLLAR AMOUNT: \$689,500.00

JUSTIFICATION FOR SOLE SOURCE:

The VBCPS has decided to standardize with the Fleetwood Language Labs for foreign language instruction throughout the school division. This decision was made on the basis of supporting instruction so teachers moving throughout the division will only have to learn one system, and for support, as all systems can be supported under one contract. Mid-Atlantic School Equipment the only authorized distributor in the Commonwealth of Virginia.

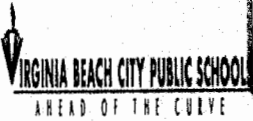
APPROVED: _____

J. Kevin Beardsley

DATE: _____

3/6/06

PURCHASE REQUISITION

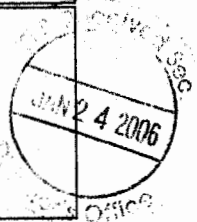


VIRGINIA BEACH CITY PUBLIC SCHOOLS
SCHOOL ADMINISTRATION BUILDING
2512 GEORGE MASON DRIVE
VIRGINIA BEACH VA 23456

Entered Date: 01/24/2006	FY	Requisition No.
Required Date:	06	INST-6-0052854

Justification: Foreign Language Equipment	
S H I P T O	VIRGINIA BEACH CITY PUBLIC SCHOOLS DEPT OF CURRICULUM & INSTRUCTION 2512 GEORGE MASON DRIVE SCHOOL ADMINISTRATION BUILDING VIRGINIA BEACH VA 23456

Vendor: MID-ATLANTIC SCHOOL EQUIP Phone: (804) 526-7300 e)	
I N V O I C E	VIRGINIA BEACH CITY PUBLIC SCHOOLS OFFICE OF BUSINESS SERVICES P.O. BOX 6038 VIRGINIA BEACH VA 23456



Requesting Department	Requestor	Phone #	Requisition Type		
INSTRUCTION AND CURRICULUM	LEMOINE, SUE	(757) 263 - 1212 ext.	ST		
Item	Class-Item and Description	Quantity	Unit	Unit Price	Total
1.0	Foreign Spectrum Lab (each will consist of the following): Model ECM984 Mobile Instructor Console with Digital Control Panel: P8150 Amplifier (Lesson Source #1) with connections for VCR, DVD, or computer; one built-in speaker; gray laminate lockable cabinet with slide-out work surface; instructor's headset; front compartment for storage of transceiver units, headsets and additional A/V equipment. Model DS6MA Student Transceivers with record/conference/pair /computer jack; auto turn-off and two C-Cell batteries. Includes 823047 light-weight headset with boom microphone. (30 per Set) Model P54R Cassette Player/Recorder (built-in) Model P11 Compact Disc Player (built-in) Model P8150D Audio Amplifier Model DSMEZ2 Lesson Source Expansion Module for consoles with more than 3 lesson sources Model IH100 Extra Instructor/Guest Headset	35.00	EA	\$19,700.00	\$689,500.00
Subtotal:					\$689,500.00
TOTAL:					\$689,500.00

VBCPS Accounting Information

FEB 01 2006

Request submitted by:	<i>Maria J. Skie</i> Name: _____ Title: <i>Coordinator</i>
Request approved by:	<i>[Signature]</i> Name: _____ Title: _____
Purchase authorized by:	_____

We the undersigned, by approving this requisition, hereby certifies that, to the best of his/her knowledge, the requisition fully complies with all provisions of the State and Local Government Conflict of Interest Act (Code of Virginia, § 2.2-3106 et seq.)

Purchase action taken by: _____