

NOTICE OF SOLE SOURCE PROCUREMENT

Date: Thursday, February 23, 2006

Vendor/Contractor: Mid-Atlantic School Equipment

Contract Amount: \$689,500.00

Description of Services: Provide and install Fleetwood Language Labs

Sole Source Determination: Sole distributor.

Date of Award: TBD

FEB23'06 PM 1:20 VBPS



VIRGINIA BEACH CITY PUBLIC SCHOOLS

A H E A D O F T H E C U R V E

Department of Curriculum and Instruction

MEMORANDUM

TO: J. Kevin Beardsley, Director
Office of Purchasing Services

FROM: Lorna S. Roberson, Director
Office of Secondary Instructional Services

Maria F. Still, Coordinator
Office of Secondary Instructional Services

SUBJECT: SOLE SOURCE REQUEST

DATE: February 23, 2006

NAME OF COMPANY: Mid-Atlantic School Equipment

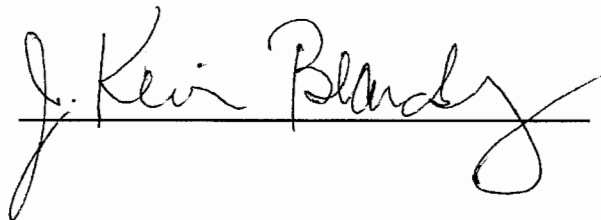
REQUISITION #: INST-6-0052854

TOTAL DOLLAR AMOUNT: \$689,500.00

JUSTIFICATION FOR SOLE SOURCE:

The VBCPS has decided to standardize with the Fleetwood Language Labs for foreign language instruction throughout the school division. This decision was made on the basis of supporting instruction so teachers moving throughout the division will only have to learn one system, and for support, as all systems can be supported under one contract. Mid-Atlantic School Equipment the only authorized distributor in the Commonwealth of Virginia.

APPROVED:



DATE:

2-23-06