

## **NOTICE OF SOLE SOURCE OR EMERGENCY PROCUREMENT**

Date: Friday, February 18, 2005

Vendor/Contractor: E-Consulting 101 Inc.

Contract Amount: \$61,440.00

Description of Services: Wireless Classroom Response System

Sole Source Determination: Per attached memo

Date of Award: Friday, February 18, 2005

# PURCHASE REQUISITION



**VIRGINIA BEACH CITY PUBLIC SCHOOLS**  
AHEAD OF THE CURVE

**VIRGINIA BEACH CITY PUBLIC SCHOOLS**  
SCHOOL ADMINISTRATION BUILDING  
2512 GEORGE MASON DRIVE  
VIRGINIA BEACH VA 23456

Entered Date: 02/09/2005	FY <b>05</b>	Requisition No. <b>TECH-5-0042069</b>
Required Date:		

Justification: QUIZDOM KEYPAD WIRELESS CR RES

S H I P P I N G I N F O R M A T I O N	VIRGINIA BEACH CITY PUBLIC SCHOOLS
	SEE DELIVERY INSTRUCTIONS LISTED BELOW: - N/A -

*[Handwritten signature]*

Vendor: E-CONSULTING 101 INC Phone: (804) 794-2656 ext.

I N V O I C E	VIRGINIA BEACH CITY PUBLIC SCHOOLS
	OFFICE OF BUSINESS SERVICES
	P.O. BOX 6038
	VIRGINIA BEACH VA 23456

Requesting Department		Requestor		Phone #	Requisition Type
TECHNOLOGY		HURST, AMY		(757) 263 - 1100 ext.	ST
Item	Class-Item and Description	Quantity	Unit	Unit Price	Total
1.0	25 - QUIZ-5 25-KEYPAD WIRELESS CLASSROOM RESPONSE SYSTEM "VOLUME DISCOUNT APPLIES" THIS SYSTEM INCLUDES: 25 STUDENT KEYPADS, 1 INSTRUCTOR KEYPAD, USB CABLE AND IR RECEIVER, INTERACT SITE LICENSE, SAMPLE CONTENT DATABASE K-12, CARRYING CASE, 3 YEAR HARDWARE WARRANTY, 2 HOUR ONSITE INSTRUCTIONAL WORKSHOP.	32.00	EA	\$1,895.00	\$60,640.00
2.0	SHIPPING CHARGES PER UNIT SHIPPED DIRECTLY TO SCHOOLS AS PER ATTACHED LIST. (PLEASE MARK EACH BOX WITH "ATTENTION" AND THE CONTACT PERSONS NAME ON THE ATTACHED LIST FOR EACH SCHOOL.)	32.00	EA	\$25.00	\$800.00
				Subtotal:	\$61,440.00
				<b>TOTAL:</b>	<b>\$61,440.00</b>

**VBCPS Accounting Information**

ACCOUNT NUMBER	AMOUNT
116.51600.606415.0041100	\$61,440.00

**RECEIVED**  
**FEB 10 2005**  
VIRGINIA BEACH CITY  
SCHOOL BOARD  
BUSINESS SERVICES

We the undersigned, by approving this requisition, hereby certifies that, to the best of his/her knowledge, the requisition fully complies with all provisions of the State and Local Government Conflict of Interest Act (Code of Virginia, § 2.2-3106 et seq.)

Request submitted by: \_\_\_\_\_  
Name Title

Request approved by: *[Signature]* \_\_\_\_\_  
Name Title

Purchase authorized by: \_\_\_\_\_  
Name Title

Purchase action taken by: \_\_\_\_\_  
OBS/Purchasing Division

*M. Jahn 2/14/05*

*[Handwritten initials]*




# VIRGINIA BEACH CITY PUBLIC SCHOOLS

A H E A D O F T H E C U R V E

## DEPARTMENT OF TECHNOLOGY

### MEMORANDUM

TO: Kevin Beardsley, Director  
Purchasing Services

FROM: William Johnsen, Director   
Department of Technology

SUBJECT: **Sole Source Purchase – Quizdom Student Response System**

DATE: February 7, 2005

Quizdom's Interactive Learning System uses advanced two-way infrared communication to provide instant assessment and feedback to every student in a classroom setting. The learning system is comprised of individual student keypads, a teacher keypad, and an infrared transmitter/receiver. The accompanying software, Interact, makes it easy to create multi-media based lessons, tests, reviews, and learning games tailored to course objectives and the needs students.

DOT staff members have investigated other infrared student response systems that are currently on the market. We have been unable to find a competitor's system that meets the following essential specifications:

- Two-way infrared functionality
  - no collision of student response signals
  - on-keypad feedback for students
- Lockable battery compartment on keypads
- Student keypads allow for the entering of multiple choice, multiple mark, true/false, yes/no, decimal, non-decimal, negative, positive, and fractional responses
- Identified buttons on student keypads for multiple choice, yes/no, and true/false, and numeric responses
- Programmable student keypads

*Approved: K. Beardsley 5/15/05*



VA. Beach Public Schools  
2512 George Mason Drive  
Virginia Beach, VA 23456  
Attention: Finance Department

2/4/2005

To whom it may concern:

Qwizdom, Inc. is the owner of the Wireless Keypad Response System (Qwizdom) hardware and software products. Qwizdom, Inc. is the sole source for this product and the accompanying content based materials that constitute the Wireless Keypad Response System. E Consulting 101 is the authorized dealer for your district. Please direct any questions to me at 800-529-0148 and thank you for considering these Qwizdom instructional technology products.

Sincerely,

A handwritten signature in black ink that reads "Stephen B. Westbury". The signature is written in a cursive style with a long, sweeping tail that extends to the right.

Stephen B. Westbury  
E-Consulting 101, Inc  
105 Stoweflake  
Williamsburg, VA 23188  
[www.qwizmo.com](http://www.qwizmo.com)  
[sales@qwizmo.com](mailto:sales@qwizmo.com)

# Estimate

**E-Consulting 101, Inc.**  
**105 Stoweflake**  
**Williamsburg, VA 23188**  
**804-794-2656 FAX 925-889-3707 Toll Free: 800-529-0148**  
**www.qwizmo.com www.econsulting101.com**

<b>DATE</b>	<b>ESTIMATE</b>
2/4/05	# 251

<b>Customer</b>
Va. Beach Public Schools Atten: Joan Schlegelmilch - Supervisor Technology Department 2512 George Mason Drive Virginia Beach, VA 23456 757-263-1100

ITEM	DESCRIPTION	QTY	RATE	AMOUNT
25-Quiz-5	25-Keypad Wireless Classroom Response System "Volume Discount Applies" This system includes: 25 Student Keypads, 1 Instructor Keypad, USB Cable and IR Receiver, Interact Site License, Sample Content Database k-12, Carrying Case, 3 year Hardware Warranty, 2 Hour Onsite Instructional Workshop.	32.0	1,895.00	60,640.00
Freight Charge	Shipping Charges Per Unit: Shipped directly to schools as directed.	32.0	25.00	800.00
2-3 hour onsite workshop included at each site. Please contact us to schedule training		Subtotal		61,440.00
		0% Tax		0.00
		<b>Total</b>		<b>61,440.00</b>

<b>Units</b>	<b>School Name</b>	<b>Contact Person</b>	<b>School Address</b>	<b>School Phone</b>
4	Birdneck Elementary	Kim Winingear	957 S. Birdneck Road 23451	Office: 437-4819
2	College Park Elementary	Wendy Carolino	1110 Bennington Road 23464	Office: 366-4565
2	Holland Elementary	Margaret Marcotte	3340 Holland Road 23452	Office: 427-1880
4	Lynnhaven Elementary	Carolyn Castano	210 Dillon Drive 23452	Office: 431-4020
4	Newtown Rd Elementary	Tiffany Howell	900 Newtown Road 23462	Office: 473-5017
2	Parkway Elementary	Connie Hooker	4180 O'Hare Drive 23453	Office: 471-5850
2	Plaza Elementary	Dan Stringent	641 Carriage Hill Road 23452	Office: 431-4026
2	Point O' View Elementary	Patty Fesser	5400 Parliament Drive 23462	Office: 473-5069
2	Rosemont Elementary	Nicole Jeffreys	1257 Rosemont Road 23453	Office: 427-6813
2	Shelton Park Elementary	Phillip Root	1700 Shelton Road 23455	Office: 460-7577
2	White Oaks Elementary	Michelle VonKriesen	960 Windsor Oaks Blvd. 23462	Office: 474-8455
2	Williams Elementary	Eric Baar	892 Newtown Road 23462	Office: 473-5033
2	Windsor Oaks Elementary	Katie Knapp	3800 Van Buren Drive 23452	Office: 431-4031